

Marin Energy Authority
Bid Review Criteria July 20, 2009

(Excerpted from RFP dated May 2009)

Proposal Requirements

All proposals must adhere to the following requirements in order to be considered for selection:

1. Respondents must be certified by CAISO as a scheduling coordinator, or must put forward a certified scheduling coordinator that will be responsible for scheduling loads and resources under the proposal. If the respondent is not a certified CAISO scheduling coordinator and will be putting forward a third-party to serve in this capacity, MEA will require these respondents to submit proposals that are co-signed by the anticipated scheduling coordinator, verifying the intended business relationship and the anticipated scope of services to be provided.
2. Proposals must identify the proposed sources of power supply, including resources that will be used to fulfill the renewable portfolio standards requirements and the resource adequacy reserves in compliance with the CPUC's and/or CAISO's resource adequacy standards. Proposals must describe whether electricity would be provided from generation owned by the respondent, obtained under long-term contracts, obtained under short-term contracts and spot market purchases, and/or provided from generation developed by the respondent and owned by MEA. Sufficient information regarding resource type and location must be provided to determine whether the resources qualify to meet the California Renewable Portfolio Standards (RPS).
3. Proposals must include a description of the proposed invoicing process, including timelines for when payments would be due to the supplier for electricity purchases by MEA. Customer usage data will be available on a meter read cycle as described in the utilities' community choice aggregation tariffs (Rule 23).
4. All proposals must include pricing for Variation 1 or Variation 2 as specified below. Pricing proposals for Variation 3 are strongly encouraged but are not required.
5. For all renewable energy purchased by MEA, the supplier shall provide monthly all Environmental Attributes and Renewable Energy Certificates, evidencing that MEA has exclusive rights to the Environmental Attributes/Renewable Energy Certificates.
6. Proposals must address a minimum term length of five years, commencing on May 1, 2010 and concluding on April 30, 2015; longer contract terms will be accepted.
7. All proposals must indicate the date after which the offered prices are no longer valid and subject to re-pricing.

8. Proposals must accommodate and include proposed terms for the integration/substitution of electric energy produced by renewable generating facilities owned and/or controlled by MEA.
9. MEA reserves the right to negotiate with any bidder and to engage in simultaneous negotiations with multiple bidders.
10. These requirements do not preclude proposals related to Energy Efficiency.
11. MEA reserves the right to reject all responses related hereto.

Evaluation Criteria

In addition to the aforementioned minimum proposal requirements, bids will be evaluated based on the following non-exhaustive list of factors:

- Financial viability of respondent and proposed financing plan, including structuring options for tax purposes.
- Operational experience of respondent and of key personnel, including a description of similar services, number of times provided, years of experience and volume of energy supplied; respondents should provide a minimum of three related references with the following information for each reference – organization, name of contact, phone number of contact, title/role of contact and a description of services provided.
- Reliability and environmental attributes of proposed power supply, including the anticipated fuel source(s) associated therewith; preference will be given to respondents that demonstrate supply portfolios with the lowest projected level of total emissions.
- Price - evaluations will be conducted based on resultant Program rates compared to bundled distribution utility rates over the contract term.
- Demonstrated understanding of Program requirements through the creativity, responsiveness, and comprehensiveness of the proposal, including discussion of respondent's sustainable business practices.
- Use of local renewable resources; use of CEC Eligible Renewable Resources and bundled Environmental Attributes/Renewable Energy Certificates in meeting MEA's prescribed renewable energy requirements.
- Quantifiable demand reductions (e.g. energy efficiency savings, conservation, load interruption, demand response, etc.), as demonstrated by the respondent, will receive strong preference during proposal evaluation.
- Performance guarantees for technologies being proposed and for supplier's obligations contained within its proposal.

MEA reserves the right to consider other factors than those specified above and to request additional information from respondents as needed to assist in selecting the proposal(s) for further consideration. Through issuance of this RFP, MEA makes no commitment to any bidder that it will be awarded a contract to provide the solicited services. MEA reserves the right to discontinue this RFP process at any time for any reason.